

ENTERPRISE BARGAINING 2012



Enterprise bargaining remains uncertain at a time when many companies face difficult economic conditions. A number of enterprise agreements are up for renegotiation and there is an increase in the number of companies who traditionally have not had agreements being approached by unions for the first time.

The Fair Work Act has considerably changed the landscape in relation to enterprise bargaining. In particular, we have seen the introduction of good faith bargaining. So what are your rights and obligations and how are the laws being interpreted by Fair Work Australia and the courts?

It is also evident that many companies do not achieve the outcome they desire or need from the bargaining process. Companies need to be proactive in preparing and managing their bargaining strategy in the current climate. To make things even more difficult, Tribunal decisions are being handed down on a regular basis, which potentially need to be factored into your strategy.

To assist companies, Ai Group has an excellent seminar delivered by very experienced practitioners which will provide practical information and advice on:

- The legal framework
- Updates on current decisions and cases
- Good faith bargaining – what does it mean and what are the rights and obligations of the parties.
- Employee bargaining representatives
- Productivity and flexibility in agreements
- Union claims
- Preparing a bargaining and negotiation strategy
- Contingency planning
- Employee communication strategies
- Bargaining outcomes
- Protected industrial action

Our advice is be prepared and make sure your negotiating team has the skills and knowledge to deliver a positive sustainable outcome for the business. This seminar has been one of our most popular for a very good reason. We receive excellent feedback from attendees about the quality of the information and the advice provided.

This program can also be run inhouse if required.

DATES AND VENUES

MELBOURNE

Wednesday 14 March

Australian Industry Group
20 Queens Road
Melbourne VIC 3004

SYDNEY

Thursday 15 March

Australian Industry Group
51 Walker Street
North Sydney NSW 2060

BRISBANE

Tuesday 20 March

Christie Conference Centre
320 Adelaide Street
Brisbane QLD 4000

ADELAIDE

Wednesday 21 March

Australian Industry Group
Level 1 45 Greenhill Road
Wayville SA 5034

REGISTRATION

8:15am

SEMINAR

8:30am – 12:00pm

COST

Member:

\$308 per participant.

2 or more participants \$275

Non-Member:

\$400 per participant.

2 or more participants \$367

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REGISTRATION – please tick the session you would like to attend

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All prices are GST inclusive. Payment must be made at time of registration. Australian Industry Group – ABN 76 369 958 788

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