

The Australian Industry Group

Salary & Benefits Survey 2012



RECRUIT • RETAIN • REMUNERATE

Ai Group's comprehensive Salary & Benefits Survey **reports** and **analyses** salary and remuneration data and trends across a broad range of industry sectors and non-award and award positions, and includes information on over 12,500 employees.

The survey report will assist you to:

- ✓ Benchmark salaries against the market rate
- ✓ Review employee benefits and reward programs
- ✓ Design competitive remuneration packages
- ✓ Reduce staff turnover
- ✓ Attract new employees
- ✓ Profile existing positions
- ✓ Plan for new positions
- ✓ Forecast and prepare budgets

The survey report includes:

- Salary and benefits data on 194 jobs, including non-award and award positions, across 10 job families;
- Comprehensive salary information data sheets which include base salary and total remuneration rates incorporating the value of additional benefits and variable rewards, with mean, median and quartile ranges shown;
- Detailed job descriptions to assist in correctly matching job titles and identify appropriate market rates;
- Summary of remuneration trends including a detailed analysis of benefits offered by organisations;
- Staff turnover benchmarking report; and
- Summary of economic and labour market movements and forecasts, including key statistical indicators.

To purchase the Ai Group Salary & Benefits Survey Report 2012 please complete the order form overleaf.

Contribute to the survey and **save!**

The survey is available to all companies in Australia at highly competitive rates.

Register as a contributor to the survey and you will enjoy substantial savings!

For further information on the survey, including details as to how you can participate, please visit:

www.aigroup.com.au/salaryandbenefitssurvey



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The Australian Industry Group Salary & Benefits Survey features:

- ✓ Detailed job descriptions to assist in correctly matching job titles
- ✓ Salary and benefits information data on 194 job titles, including non-award and award positions, across 10 job families and multiple industry sectors
- ✓ Comprehensive salary information data sheets
- ✓ Summary of remuneration trends
- ✓ Summary of economic and labour market movements and forecasts
- ✓ Staff turnover benchmarking report

To purchase a copy of the survey report please select from the following options:

2012 PRICES	Ai Group Member Price	QTY	Non-Member Price	QTY	TOTAL
Standard Rate					
Contributor ¹	\$600		\$1,000		\$
Non-Contributor	\$1,100		\$1,700		\$
SME Rate²					
Contributor ³	\$390		AVAILABLE TO MEMBERS ONLY		
Non-Contributor	\$780		AVAILABLE TO MEMBERS ONLY		
Additional Contributor discounts					
Completed 30+ salary information data sets	5% discount		5% discount		\$
Completed 50+ salary information data sets	10% discount		10% discount		\$
TOTAL					\$

1 Conditions for qualification of the standard contributor rate – at least 20 salary information data sets must be submitted with the survey prior to the survey close date.
 2 The SME rate is available to members only. To further qualify for the SME rate a company must have 50 or less employees.
 3 Conditions for qualification of the SME contributor rate – at least 10 salary information data sets must be submitted with the survey prior to the survey close date.

ORDER FORM

All prices are GST inclusive. Payment will be invoiced from April to coincide with the survey report release. Australian Industry Group – ABN 76 369 958 788

Ai GROUP MEMBERSHIP NO.		<input type="checkbox"/> NON-Ai GROUP MEMBER	
FIRST NAME		SURNAME	
JOB TITLE		COMPANY	
ADDRESS			
STATE	POSTCODE	EMAIL.	
TELEPHONE		FACSIMILE NO.	
UPON PAYMENT BEING ACCEPTED THIS FORM BECOMES A TAX INVOICE.			
PLEASE FIND ENCLOSED A CHEQUE FOR \$		OR PLEASE CHARGE MY CREDIT CARD \$	
<input type="checkbox"/> AMEX	<input type="checkbox"/> MASTERCARD	<input type="checkbox"/> DINERS	<input type="checkbox"/> VISA
CARD NUMBER			EXPIRY DATE
CARD HOLDER'S NAME		SIGNATURE	

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