



TradeServices

SAUDI ARABIA FACT SHEET: 3

Defence

With safety and security concerns becoming increasingly important to Saudi Arabia, the Kingdom is likely to remain one of the world's leading markets for security equipment and technology for the foreseeable future. The construction of six new economic cities throughout the country will only add to the existing strong demand. The market for security technology and products in Saudi Arabia could easily grow by 35-40% over the next four years.

Best Prospects

IT convergence, integration and interoperability are expected to be the most important trends and drivers in the security market. As far as products and solutions are concerned, the market for surveillance cameras, monitoring software and detectors for explosives are expected to grow fastest followed by biometrics and other access control appliances, metal detectors and alarm systems. Analysts predict good demand in Saudi Arabia for a range of surveillance systems and products. Biometrics access controls are gaining acceptance, with government agencies, airports, schools and banks having adopted biometrics extensively. Security electronics accounted for a sizeable share of the market.

Note: To export controlled defence and strategic goods from Australia, a permit must first be obtained from the Defence Export Control Office (DECO) within the Department of Defence.

Note: All goods that require an export permit also require an export declaration.

Areas of Interest

- Nuclear Materials, Facilities and Equipment
- Materials, Chemicals, Micro-organisms and Toxins
- Materials Processing
- Electronics
- Computers
- Telecommunications and Information Security
- Sensors and Lasers
- Navigation and Avionics
- Marine
- Propulsion Systems, Space Vehicles and Related Equipment