

Cost Recovery Techniques: Labour and Overhead Rates

AI GROUP TRAINING

BUSINESS STRATEGY

Does your organisation need to produce more accurate product costs?
Does your organisation need to improve the accuracy of its labour rates?
Does your organisation effectively target profit rates?

Ai Group understands the intense competitive pressures and a lack of pricing freedom mean that margins remain tight for many businesses and this is impacting on profitability. With profitability remaining under pressure, it is important to have in place accurate costing methods so as to be able to identify those jobs, products and activities which are profitable and those that are losing you money.

Ai Group's interactive and practical workshop includes the fundamentals of quotations, estimating, cost sheets, job costing, cost behaviour and direct costing. The stock cycle, return on investment, steps in quoting for materials, sources of price information, price records/stock cards, steps in estimating indirect materials, estimating factory overheads as well as recovery rates, guidelines for estimating and recovering direct labour costs and on-costs.

The benefits

- Improved decision making
- Ability to identify improvement opportunities
- Potential to compete more effectively
- New techniques and knowledge to tackle business challenges with confidence

Your people

This workshop is ideal for business owners, managers or anyone who is responsible for production costs and profitability.

Completing the program at Ai Group

This is where we have participants from various organisations come to our training venue and participate in a number of workshops. The added value of this method of training is the networking between the various participants and the sharing of their knowledge and experiences. You can register one or more participants for the program.

Completing the program at your site

This is where we come to you and deliver the workshops at your venue. The added value of this method of training is the opportunity to customise the workshop to your needs and issues. We recommend that group sizes are between 8 – 16 participants for the program.

The seminar presenter

Greg Clarke is the CEO of ABM Systems, a company specialising in helping managers to improve enterprise performance, with a focus on costing. Greg formerly worked with PwC's global Centre for Excellence in Cost Management, where he was responsible for developing costing methodology and training of consultants from across the World.

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REGISTRATION

REGISTER ONLINE NOW

7 October VIC

15 October QLD

20 October NSW

Or, complete the registration form and email or fax back to your state Training and Event Coordinator.

COST Members \$495 inc GST Non Members \$594 inc GST

Please tick which session you would like to attend

VICTORIA

Australian Industry Group
20 Queens Road
Melbourne VIC 3004
Workshop: 9.00 am – 4.30 pm

QUEENSLAND

Australian Industry Group
202 Boundary Street
Spring Hill QLD 4004
Workshop: 9.00 am – 4.30 pm

NEW SOUTH WALES

Australian Industry Group
51 Walker Street
North Sydney NSW 2060
Workshop: 9.00 am – 4.30 pm

All prices are GST inclusive. Payment must be made at time of registration. Australian Industry Group – ABN 76 369 958 788

Ai GROUP MEMBERSHIP No.

NON-Ai GROUP MEMBER

ATTENDEE 1	FIRST NAME	SURNAME	
COMPANY			
JOB TITLE			
ADDRESS			
STATE	POSTCODE	EMAIL	
TELEPHONE		FACSIMILE No.	
ATTENDEE 2	FIRST NAME	SURNAME	
COMPANY			
JOB TITLE			
ADDRESS			
STATE	POSTCODE	EMAIL	
TELEPHONE		FACSIMILE No.	
Upon payment being accepted this form becomes a tax invoice.			
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Cancellation Policy – Registration may be cancelled up to 5 working days prior to commencement of the course, with participants either transferring to another course or receiving a full refund. If no cancellation notice is received or cancellation is made less than 5 working days prior to commencement of the course, no refund will be issued. You may substitute another participant at any time prior to the course commencement date should the nominated person be unable to attend. Ai Group reserves the right to cancel or postpone a course to an alternative date. All registered participants affected by such changes will receive a full refund or be offered the opportunity to transfer to the next available course program. **Privacy Policy** – The Australian Industry Group is bound by the National Privacy Principles under the Privacy Amendment (Private Sector) Act 2000. The personal information disclosed by you to us will be used for the purpose of identifying you and confirming your participation. If applicable, financial information disclosed by you will be used only for the purposes of effecting the transaction to which it relates, and will be kept securely until legally able to be deleted. Otherwise, the personal information disclosed will be used by us to communicate with you about our products and services. If you do not want to receive communications from us about products or services unrelated to this transaction, please inform the contact specified on this form. Details of our Privacy Policy are available from the contact specified on this form.

REGISTRATION AND ENQUIRIES: Email, phone or fax the Training and Event Coordinator in your state

VICTORIA
Fiona Green
Tel: 03 9867 0276
Fax: 03 9867 0122
fiona.green@aigroup.asn.au

QUEENSLAND
Heather Bownds
Tel: 07 3244 1725
Fax: 07 3244 1799
heather.bownds@aigroup.asn.au

NEW SOUTH WALES
Courtney Girdwood
Tel: 02 9466 5546
Fax: 02 9466 5432
courtney.girdwood@aigroup.asn.au



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